

QUOTE A

“Mr XX is the man we use in order to maintain confidential contacts to the Governments of the area. If we have been sure that it was possible to start our project in country YY only with the contact we got from the Tribe we met, this was because Mr. XX brought us to a meeting with a member of a Commission that has the target to deregulate the whole licensing system in country YY. That man, I don't remember his name but he had eyeglasses, assure us that with a little bit of money everything would be alright. Mr XX asked us a sum, we paid it in an envelop, the man had a broad smile and said that we can consider us as his friends. Then Mr XX asked for 10% of that sum and we paid it in despite of the fact that it was a very high fee, but we have been happy because we could start immediately with our work. This is the reason why I accepted to work with Mr XX in some other projects: he's a very (reputable) man in “various countries in the region”, has a lot of connections and could be very relevant for our company in the near future”.